Q1 2022 Results Presentation 12 May 2022

CEO Gunnar Moe & CFO Erlend Høyen



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Highlights Q1 2022

- Revenues of NOK 515.7 million
- Improved market prices vis-à-vis Q4 in 2021
- Adjusted net profit of NOK 110.8 million, DPS of NOK 2,09. Pay-out ratio of 70%
- Iron ore production of 406 thousand mt
- Listing on the main list of Oslo Stock Exchange





Progress on strategic projects

CO2 free by the end of 2025

- Electric or bio heating to be installed in 2022
- Electric passenger cars, drilling rig, and hauling equipment expected in 2022/2023
- Charging infrastructure planned





Progress on strategic projects

Fe content from ~63 to ~65%

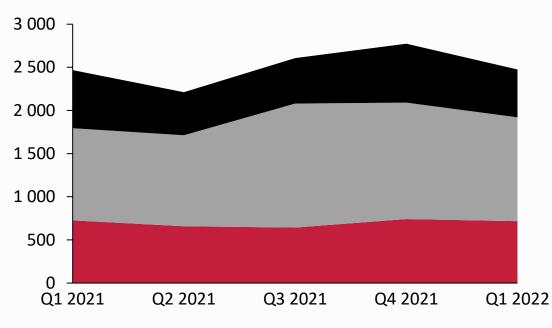
- Equipment upgrade to begin in 2022
- Collaboration with Cargill to prepare customers
- In line with planned completion in 2024

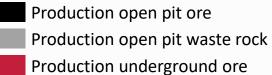




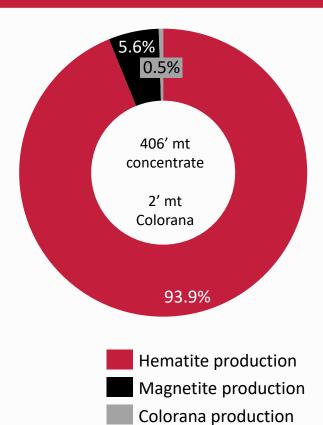
Stable concentrate production

Iron ore vs. waste rock





Production by product type





Hedging positions

Hedging positions entered into in Q1-22

- 120 000 mt in Q3-22 and Q4-22 at average price of USD 130.3/mt
- 90 000 mt in Q1-23 at average price of USD 129.9/mt
- 250 000 mt from Q3-22 to Q2-23 at average price of USD 149.9/mt

Total hedging positions cover 760 000 mt at an average price of USD 140.51/mt

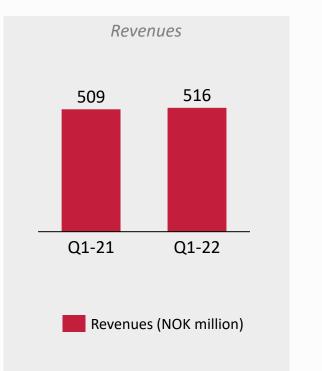
The purpose of the hedging positions is to secure a stable cash flow

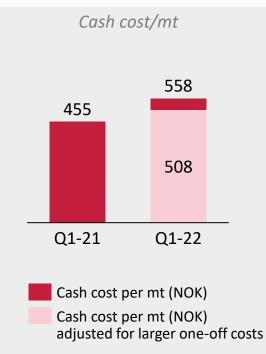
Historic hematite prices IODEX 62% Fe, CFR China

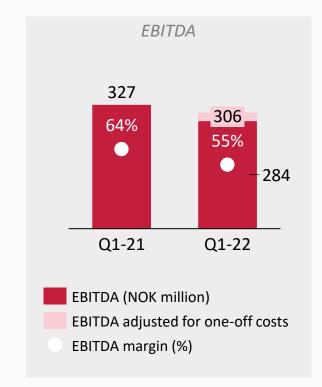




Q1-22 financial figures: Increased costs partly due to one-off items







The financial results of this presentation are based on the IFRS, in contrast to the NGAR-based results of previous presentations. The historical results included in this presentation have therefore been restated in accordance with the IFRS. For APM definitions, please refer to the appendix to the condensed interim financial statements.



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Amounts in NOK million Except where otherwise stated	Q1 2022	Q1 2021	Change (%)
Revenues	515.7	509.4	1
Raw materials and consumables used	(86.7)	(79.3)	9
Other costs	(140.7)	(108.0)	30
Change in inventory	(4.5)	4.6	(198)
EBITDA	283.7	326.7	(13)
Depreciation	(39.9)	(41.9)	(5)
EBIT	243.8	284.8	(14)
Net financial items	(218.4)	(64.0)	241
Pre-tax profit	25.4	220.8	(89)
Тах	(5.6)	(47.5)	(88)
Net other comprehensive income	0.0	(0.1)	(100)
Net profit	19.8	173.2	(89)
Adjustments	116.7	(69.8)	(267)
Tax on adjustments	(25.7)	15.4	(267)
Adjusted net profit	110.8	118.8	(7)
EPS (NOK)	0.53	4.64	(89)
Adjusted EPS (NOK)	2.99	3.18	(6)



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Adjusted EPS

Amounts in NOK million Except where otherwise stated	Q1 2022	Q1 2021	
Profit before tax	25.4	220.8	Financial contribution to Polarsirkelen
One-offs	15.0	-	Airport
Unrealised hedging positions iron ore	115.6	(78.2)	Unrealised loss from
Unrealised heding positions FX	(13.9)	8.4	hedging of iron ore
Adjusted profit before tax	142.0	151	Excluding effects from shipments in Q1
Ordinary income tax	(5.6)	(47.5)	Unrealised gain from
Tax on adjustments	(25.7)	15.3	hedging of foreign
Adjusted net profit	110.8	118.8	currency
Adjusted EPS (NOK)	2.99	3.18	Excluding effects from shipments in Q1
DPS (NOK)	2,09	2.90 (NGAAP)	



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Cash flow and financial position

Amounts in NOK million	Q1-22	Q1-21
Net cash flow from operations	55.2	288.6
Net cash flow used in investing activities	(18.3)	(68.3)
Net cash flows used in financing activities	(78.5)	(164.9)
Effects of exchange rate changes on cash and cash equivalents	(4.2)	(3.9)
Total cash flow	(45,8)	188.1

Amounts in NOK million Except where otherwise stated	31.03.2022	31.03.2021	Change (%)
Total assets	1 095.5	1 129.7	(3)
Total equity	531.1	581.8	(9)
Equity ratio (%)	48.5	51.5	(3pp)
Cash and cash equivalents	218.6	264.4	(17)
Interest-bearing debt*	120.5	113.7	6

*The company's interest-bearing debt consists of lease and rent obligations, and an unused credit facility of NOK 100 million.



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Key takeaways and outlook

- Stable production, solid revenues, and progress on strategic projects in Q1
- Market affected by geopolitical situation
- Covid-19 in China main cause of uncertainty
- Increased commodity prices to affect costs
- Stable production expected





Questions and answers

Contact: <u>ir@ranagruber.no</u> Next report: Q2 2022 – 24 August 2022



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